

AYSO REGION 41 Profit & Loss Budget vs. Actual July 2017 through June 2018

	Jul '17 - Jun 18	Budget	\$ Over Budget	% of Budget
Income				
4005 - Registration Fees				
Fall	34,397.50	34,375.00	22.50	100.07%
Spring	10,821.75	6,250.00	4,571.75	173.15%
Total 4005 - Registration Fees	45,219.25	40,625.00	4,594.25	111.31%
4006 - Registration fee refunds	-3,810.00			
4310 - Sponsors/Contributions	1,469.80			
4959 - Other Income	237.85			
9105 - Interest Income				
Wells Fargo	47.93	50.00	-2.07	95.86%
Total 9105 - Interest Income	47.93	50.00	-2.07	95.86%
Total Income	43,164.83	40,675.00	2,489.83	106.12%
Expense				
5101 - Uniforms - Players				
Spring	1,997.47			
5101 - Uniforms - Players - Other	6,951.37	9,750.00	-2,798.63	71.3%
Total 5101 - Uniforms - Players	8,948.84	9,750.00	-801.16	91.78%
5102 - Uniforms - Coaches	650.23	600.00	50.23	108.37%
5103 - Uniforms - Referees	475.33			
5104 - Uniforms - Other	0.00	1,200.00	-1,200.00	0.0%
5111 - Field Expenses	5,401.87	1,100.00	4,301.87	491.08%
5115 - Park Fees	1,850.25	9,800.00	-7,949.75	18.88%
5130 - Equipment w/ tax	10,904.01	1,700.00	9,204.01	641.41%
5140 - Storage	3,507.28	2,300.00	1,207.28	152.49%
5146 - Equipment, Storage				
Registration	480.00			
Total 5146 - Equipment, Storage	480.00			
5150 - Trainer Payments	8,726.25			
5255 - Ads/Newsletter/Pictures	12,645.52	5,000.00	7,645.52	252.91%
5262 - Fundraising	325.11			
5274 - Awards/Trophies/Scholars				
Referee	327.70			
Volunteer Appreciation	3,669.00			
5274 - Awards/Trophies/Scholars - Other	2,247.98	10,000.00	-7,752.02	22.48%
Total 5274 - Awards/Trophies/Scholars	6,244.68	10,000.00	-3,755.32	62.45%
5275 - Donations to Entities	4,610.00			
5432 - Clinic - Coaches	866.30	250.00	616.30	346.52%
5433 - Clinic - Referees	292.71	200.00	92.71	146.36%
5434 - Clinic - Other	70.00	300.00	-230.00	23.33%
5701 - AYSO -Inter-regional Fee	1,670.00	1,500.00	170.00	111.33%
5703 - AYSO - Registration Fees	5,348.00	5,525.00	-177.00	96.8%
7401 - Travel	0.00	400.00	-400.00	0.0%
7430 - Conference/Meetings				
Appreciation Dinner	94.36			

AYSO REGION 41 Profit & Loss Budget vs. Actual July 2017 through June 2018

	Jul '17 - Jun 18	Budget	\$ Over Budget	% of Budget
Board Meeting	1,393.52			
Registration	520.14			
7430 - Conference/Meetings - Other	0.00	2,250.00	-2,250.00	0.0%
Total 7430 - Conference/Meetings	2,008.02	2,250.00	-241.98	89.25%
7431 - Section/NAGM Meeting	3,659.39	250.00	3,409.39	1,463.76%
7435 - Travel Mileage	30.73	1,000.00	-969.27	3.07%
7515 - Telephone/Internet	129.00	1,300.00	-1,171.00	9.92%
7535 - Postage	2,768.00	1,000.00	1,768.00	276.8%
7625 - Office Supplies	385.18	250.00	135.18	154.07%
7695 - Misc. supplies				
Registration	221.55			
7695 - Misc. supplies - Other	368.02	2,000.00	-1,631.98	18.4%
Total 7695 - Misc. supplies	589.57	2,000.00	-1,410.43	29.48%
8305 - Bank Fees	1,310.47	400.00	910.47	327.62%
8595 - Other Expenses	3,640.00	3,000.00	640.00	121.33%
Total Expense	87,536.74	61,075.00	26,461.74	143.33%
Net Income	-44,371.91	-20,400.00	-23,971.91	217.51%

AYSO REGION 41
Balance Sheet
As of June 30, 2018
Jun 30, 18

ASSETS

Current Assets

Checking/Savings

Wells Fargo 72,645.71

Total Checking/Savings 72,645.71

Other Current Assets

1540 - Prepaid Expense 1,994.98

1600 - Deferred Payment to AYSO 4,095.00

Total Other Current Assets 6,089.98

Total Current Assets 78,735.69

TOTAL ASSETS 78,735.69

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Other Current Liabilities

2510 - Deferred Reg. Fee 22,163.75

Total Other Current Liabilities 22,163.75

Total Current Liabilities 22,163.75

Total Liabilities 22,163.75

Equity

Retained Earnings 100,943.85

Net Income -44,371.91

Total Equity 56,571.94

TOTAL LIABILITIES & EQUITY 78,735.69

AYSO REGION 41 Profit & Loss Detail

June 2018

Income	Type	Date	Num	Name
Income				
9105 - Interest Income				
Wells Fargo				
	Deposit	06/30/2018		
Total Wells Fargo				
Total 9105 - Interest Income				
Total Income				
Expense				
5101 - Uniforms - Players				
	Check	06/29/2018	30264	Fantasy Designs
Total 5101 - Uniforms - Players				
5103 - Uniforms - Referees				
	Check	06/04/2018	30258	Refwear.com
	Check	06/04/2018	30259	Refwear.com
Total 5103 - Uniforms - Referees				
5111 - Field Expenses				
	Check	06/04/2018	30256	City of Laguna Niguel
Total 5111 - Field Expenses				
5115 - Park Fees				
	Check	06/04/2018	30256	City of Laguna Niguel
Total 5115 - Park Fees				
5140 - Storage				
	Check	06/01/2018	30063	US Storage Centers
Total 5140 - Storage				
5255 - Ads/Newsletter/Pictures				
	Check	06/04/2018	30254	Lintrada Publishing LLC
	Check	06/04/2018	30255	Laguna Niguel Chamber of Commerce
	Check	06/29/2018	30266	Lissette Bartolome
	Check	06/29/2018	30266	Lissette Bartolome
	Check	06/29/2018	30266	Lissette Bartolome
	Check	06/29/2018	30267	Derek Bartolome
	Check	06/29/2018	30268	Lissette Bartolome
	Check	06/29/2018	30269	Derek Bartolome
	Check	06/29/2018	30269	Derek Bartolome
Total 5255 - Ads/Newsletter/Pictures				
5275 - Donations to Entities				
	Check	06/29/2018	30267	Derek Bartolome
Total 5275 - Donations to Entities				
5432 - Clinic - Coaches				
	Check	06/29/2018	30263	AYSO Area 1/G
Total 5432 - Clinic - Coaches				
5433 - Clinic - Referees				
	Check	06/04/2018	30259	Refwear.com
	Check	06/29/2018	30262	Refwear.com
Total 5433 - Clinic - Referees				

AYSO REGION 41 Profit & Loss Detail

June 2018

	Type	Date	Num	Name
7430 - Conference/Meetings				
Registration				
	Check	06/05/2018	30260	Chris Bouma
	Check	06/29/2018	30265	Jason Roxby
	Check	06/29/2018	30269	Derek Bartolome
	Check	06/29/2018	30269	Derek Bartolome
Total Registration				
Total 7430 - Conference/Meetings				
7695 - Misc. supplies				
Registration				
	Check	06/04/2018	30257	AYSO
Total Registration				
Total 7695 - Misc. supplies				
8305 - Bank Fees				
	Check	06/30/2018		
Total 8305 - Bank Fees				
8595 - Other Expenses				
	Check	06/29/2018	30261	Pamela S. Hudlett
Total 8595 - Other Expenses				
Total Expense				
Net Income				

AYSO REGION 41 Profit & Loss Detail

June 2018

	Memo	Amount	Balance
Income			
9105 - Interest Income			
Wells Fargo			
	Interest	3.39	3.39
	Total Wells Fargo	3.39	3.39
	Total 9105 - Interest Income	3.39	3.39
	Total Income	3.39	3.39
Expense			
5101 - Uniforms - Players			
	5101, #55466, All Stars (18) Sweatshirts (5) Pol	522.00	522.00
	Total 5101 - Uniforms - Players	522.00	522.00
5103 - Uniforms - Referees			
	5103, #4764, (1) Jersey	25.81	25.81
	(10) Uniforms	449.52	475.33
	Total 5103 - Uniforms - Referees	475.33	475.33
5111 - Field Expenses			
	5111=\$2,860.00 Light Fees, 5115=\$1,237.50 Fi	2,860.00	2,860.00
	Total 5111 - Field Expenses	2,860.00	2,860.00
5115 - Park Fees			
	5111=\$2,860.00 Light Fees, 5115=\$1,237.50 Fi	1,237.50	1,237.50
	Total 5115 - Park Fees	1,237.50	1,237.50
5140 - Storage			
	5140=\$1047.50, 1540=\$209.50, February thru ..	1,047.50	1,047.50
	Total 5140 - Storage	1,047.50	1,047.50
5255 - Ads/Newsletter/Pictures			
	Inv. #20165	250.00	250.00
	5255, Event Sponsor	100.00	350.00
	5/6 facebook ad	25.00	375.00
	5/7 facebook ad	50.00	425.00
	5/15 facebook ad	210.30	635.30
	5/9, Home Depot, wire for reg. banner	4.21	639.51
	5255, 422, Office Depot, Flyers for LNES Carniv	182.23	821.74
	4/25, Designs by TCO, Inv. #0011, (4) Reg. and	503.70	1,325.44
	4/25, Inv. #0012, 5 x 10 banner & VIP table clott	533.27	1,858.71
	Total 5255 - Ads/Newsletter/Pictures	1,858.71	1,858.71
5275 - Donations to Entities			
	5/15 LNCS Sponsorship	550.00	550.00
	Total 5275 - Donations to Entities	550.00	550.00
5432 - Clinic - Coaches			
	5432, 7/22 Coach Class, Chris Connelly & Derel	120.00	120.00
	Total 5432 - Clinic - Coaches	120.00	120.00
5433 - Clinic - Referees			
	Flags, Whistle, Wallet	120.80	120.80
	5433, #4722 addition (8) bags	81.91	202.71
	Total 5433 - Clinic - Referees	202.71	202.71

AYSO REGION 41 Profit & Loss Detail

June 2018

	Memo	Amount	Balance
7430 - Conference/Meetings			
Registration			
	7430, 5/12/18 IN-N-Out Reg. lunch	58.99	58.99
	7430, 5/12 Bagel & Brew, Food at Registration	171.25	230.24
	4/15, Amazon, Table cloth for Reg.	16.99	247.23
	4/25, Amazon, Table cloths for Reg.	152.91	400.14
		400.14	400.14
	Total Registration	400.14	400.14
	Total 7430 - Conference/Meetings	400.14	400.14
7695 - Misc. supplies			
Registration			
	7695, INVW581850, Manuals	221.55	221.55
		221.55	221.55
	Total Registration	221.55	221.55
	Total 7695 - Misc. supplies	221.55	221.55
8305 - Bank Fees			
	Service Charge	2.00	2.00
		2.00	2.00
	Total 8305 - Bank Fees	2.00	2.00
8595 - Other Expenses			
	8595, Bookkeeping April, May & June	910.00	910.00
		910.00	910.00
	Total 8595 - Other Expenses	910.00	910.00
	Total Expense	10,407.44	10,407.44
	Net Income	-10,404.05	-10,404.05

AYSO REGION 41
Profit & Loss
June 2018

	<u>Jun 18</u>
Income	
9105 - Interest Income	
Wells Fargo	3.39
Total 9105 - Interest Income	<u>3.39</u>
Total Income	3.39
Expense	
5101 - Uniforms - Players	522.00
5103 - Uniforms - Referees	475.33
5111 - Field Expenses	2,860.00
5115 - Park Fees	1,237.50
5140 - Storage	1,047.50
5255 - Ads/Newsletter/Pictures	1,858.71
5275 - Donations to Entities	550.00
5432 - Clinic - Coaches	120.00
5433 - Clinic - Referees	202.71
7430 - Conference/Meetings	
Registration	400.14
Total 7430 - Conference/Meetings	<u>400.14</u>
7695 - Misc. supplies	
Registration	221.55
Total 7695 - Misc. supplies	<u>221.55</u>
8305 - Bank Fees	2.00
8595 - Other Expenses	910.00
Total Expense	<u>10,407.44</u>
Net Income	<u><u>-10,404.05</u></u>